

SOLUTIONS FOR K-12



serving all of your K-12 needs

E&I Cooperative
Services

Sourcing. Strategy. Savings.®



SOLUTIONS FOR EDUCATION

For complete details on our K-12 contracts and solutions, please contact Sue Peters, E&I Market Development Executive at (507) 829-6917 or speters@eandi.org.

Serving school districts and institutions nationwide, E&I is the only member-owned, not-for-profit purchasing cooperative focused exclusively on education.

Doing business successfully since 1934, we save time and money for our more than 4,000 member institutions by developing best-in-class, competitively awarded contracts that drive down costs, streamline procurement processes, and meet state and local compliance standards.

E&I membership offers many compelling benefits:

- **Aggregated Purchasing Power:** More than 4,000 institutional members.
- **Established & Proven:** We're member driven, we've been around for more than 80 years, and our Board of Directors is comprised of top business and procurement officers from the educational space.
- **Extensive Contract Portfolio:** Approximately 100 competitively awarded contracts with leading business partners including American Express, HP, Lowes, Grainger, Steelcase, and more.
- **Provisions for State Compliance:** Piggy-back off a variety of E&I-adopted public agency contracts to satisfy unique state mandates.
- **Great Rebate & Incentives Programs:** Members benefit from several programs including an American Express P-Card Program that can deliver compelling first-dollar rebates and incentives across all of your school's purchases.

- **Best-of-Breed Electronic Platforms:** E-procurement maximizes cost savings by driving end-users to your best, preferred contracts and reducing maverick spend. E&I offers e-procurement platforms and services, including but not limited to, catalog enablement and optimization. We also offer a reverse auction platform and related services for procuring everything from goods and services, to energy and beyond.
- **Free Membership:** Apply today to become an E&I member; the process is fast and easy and there's absolutely no cost, risk, or obligation.

SIGN UP FOR SAVINGS

Primary and secondary education represents E&I's fastest-growing membership category. Over the last three years, our institutional membership in this key category grew by almost 350% nationwide. 1500-plus K-12 members spent more than \$425 million through E&I contracts in 2015 – resulting in significant cost savings. We can help you achieve similar savings on a wide range of goods and services.

More than 96% of E&I's contracts are competitively awarded. This includes contracts with the following top-tier business partners:



Talk to E&I today to learn how we can help you. We understand the unique purchasing challenges you face every day as a school business official, and we're here to help.

Contact:

Sue Peters
 Market Development Executive
 E&I Cooperative Services
 (507) 829-6917
speters@eandi.org
<http://k12.eandi.org>



Let's be social.



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2 Jericho Plaza, Suite 309, Jericho, New York 11753
800.283.2634 | <http://k12.eandi.org>